



DID YOU KNOW

Daikin is the world's #1 manufacturer of air conditioners and refrigerants? We provide the North American market with a full range of residential and commercial Heating, Ventilation and Air Conditioning (HVAC) products leveraging its advanced core technologies for refrigerant control, inverters and heat pumps. Headquartered just outside of Houston, the Daikin Texas Technology Park (DTTP) allows us to consolidate manufacturing, engineering, logistics, marketing and sales in a 4.2 million square foot state-of-the-art manufacturing and business campus. We can fit 74 football fields with their end zones inside our building! In addition to the DTTP, we have 210 company owned branches located around North America.

THE ACCELERATED MANAGEMENT PROGRAM (AMP)

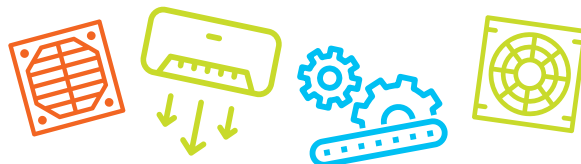
is a structured and centrally managed entry level development program designed to train future Branch Managers and Territory Sales Managers. The AMP program participants will be selected through our college recruiting process.

The Accelerated Management Program can provide you with the tools you need for success within our company. In the AMP, you will work hands-on from the ground up and be given the opportunity to explore the facets of our company that could fit your personal skills and career interests.

Daikin's Accelerated Management Program includes two possible tracks: **Branch Operations Track** and **Outside Sales Track**.

*The AMP program is expected to be a 12 month program and consists of three stages. Each stage will be supported by a combination of: **Job Experiences, Formal Training and Mentoring.***

JOIN THE INDUSTRY THAT KEEPS EVERYONE COMFORTABLE!

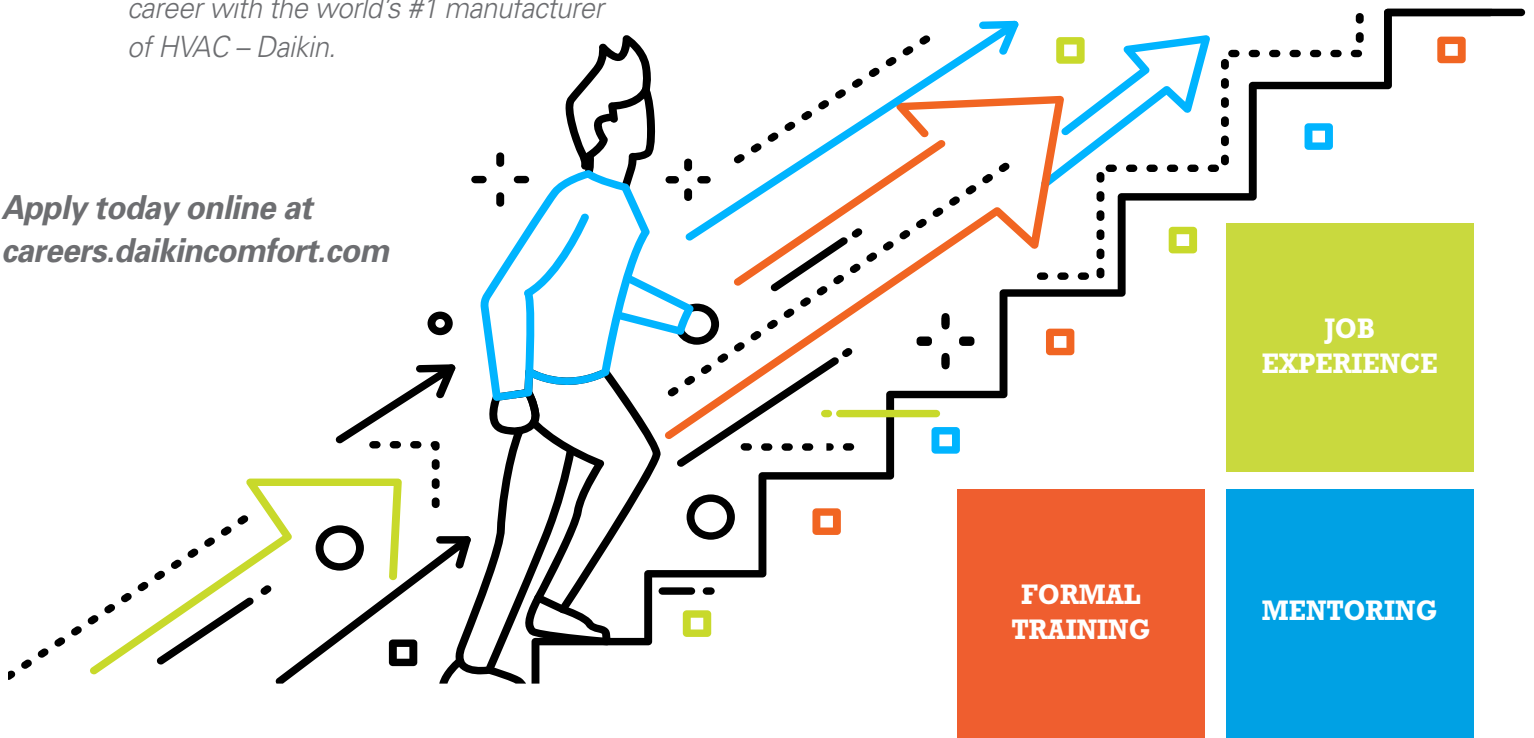


YOUR CAREER PATH

AMP up your career with the **Accelerated Management Program**, the fastest path toward an exciting career with the world's #1 manufacturer of HVAC – Daikin.

BRANCH OPERATIONS OR OUTSIDE SALES

Apply today online at careers.daikincomfort.com



STAGE 1 - On Your Mark:

You'll start your journey at the Daikin Texas Technology Park in Waller, TX for a one-week orientation which will include training, networking events and meeting with divisional leaders. You will be introduced to Daikin, the Goodman Business Unit division, the HVAC industry and will learn about the AMP program and expectations. Stage one will focus on exposure to the branch and sales operations and organization structure.



STAGE 2 – Get Set:

In Stage 2, you will continue learning about the various positions within the branch, riding along with sales managers to observe the sales process and start to perform tasks in specified areas.



STAGE 3 – Go!:

You will continue on your designated career path based upon business recommendations and your individual career objectives. You will gain a deeper understanding, exposure and ability to independently function in either the Branch Manager or TSM roles. Your level of understanding and abilities will expand within your track and you will become more autonomous.

